



## AMERICAN CHAMBER OF COMMERCE IN INDIA

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August 30<sup>th</sup>, 2017

**Mr. Ajay Sawhney IAS**

Secretary  
Ministry of Electronics & Information Technology  
Government of India  
New Delhi

**Dear Mr. Sawhney,**

Thank you for giving members of AMCHAM India's ICT Committee an opportunity to meet you on July 20<sup>th</sup>, 2017 in your office. AMCHAM congratulates the Government of India for undertaking the Digital India initiative that aims to transform India into a digitally empowered society and knowledge economy. With access to cutting edge technologies and industry solutions in spaces of cloud, analytics, mobile and social, we believe that AMCHAM members can support all pillars of Digital India in enhancing government's services to all citizens.

We sincerely appreciate MeitY's efforts to offer affordable internet to all as this will be the foundation of digital economy that India aspires to achieve. It is in this context we feel there is an opportunity to study and improvise existing technology deployed under NeGP since 2005. It may need a fresh intervention to avoid it becoming a hindering legacy or sort of "technology debt" for delivering the new range of public services under new Digital imprint. As we discussed during our meeting, AMCHAM members will be happy to assist you in preparing a **blueprint to make the core NeGP components 'Digital India ready'**.

While we look forward to an effective and efficient Digital India, we wish to highlight some major challenges that we discussed during our meeting. These challenges adversely impact the IT industry's performance and investment sentiment. The attached note has the details.

- Progressive approach in government policies and economic reforms
  - Computer Related Inventions
  - Ease of Doing Business
  - E-waste
- Need for a formal Encryption Policy
- Internet of Things (IoT) Policy
- Streamline Compulsory Registration Scheme
- Reduce adverse impact of regressive Telecom Security Testing requirements
- Streamline Public Procurement
  - Model RFP
  - Mitigate risks from Protectionism
  - DGS&D's Procurement for GeM ( Govt e Marketplace)
- Increasing export incentives to make India a feasible export hub for IT products

It is critical that these challenges are looked into at the earliest by the relevant Government of India policy planners, makers and implementers.

We along with our members would be available for any follow-up clarification or discussion, at your convenience.

Awaiting your response at your earliest convenience and with best regards,

A handwritten signature in dark ink, consisting of a series of loops and a long, sweeping underline that extends to the right.

**Ranjana Khanna**

Director General CEO

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